



Società per Azioni Share capital Euro 246,229,850 fully paid Registered office in Turin – Via Nizza 250 – Turin Company Register No. 00470400011

COMPENSATION REPORT

Pursuant to article 123-ter, Consolidated Law on Finance (TUF)

This Report is available on the Company's website: www.exor.com

Date of approval: Meeting of Board of Directors held on April 14, 2016

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FOREWORD

This report on compensation has been prepared pursuant to article 123-ter of Legislative Decree 58/1998 the Consolidated Law on Finance ("**TUF**") and in conformity with article 6 of the Corporate Governance Code for listed Companies issued by Borsa Italiana S.p.A.

Section I of the report provides the market with information regarding the compensation policy of EXOR S.p.A. ("EXOR" or the "Company") as approved by the Board of Directors – at the recommendation of the Compensation and Nominating Committee – on April 6, 2012, following the entry into effect of Consob's regulatory provisions implementing article 123-ter of the Consolidated Law on Finance.

The compensation policy of EXOR takes account of the particular ownership structure of the Company and also its organizational structure characterized by:

- the fact that the Chairman and Chief Executive Officer is one of the reference shareholders of EXOR through Giovanni Agnelli e C. S.a.p.az. which owns 51.87% of EXOR's share capital;
- the absence in EXOR of executives with strategic responsibilities (as defined in the regulatory provisions) apart from the Board members (in particular Mr. John Elkann who is the Chairman and Chief Executive Officer of the Company) and the Statutory Auditors, and the absence of general managers.
- EXOR's organizational structure which, following the changes made in recent years, is extremely simple and flexible.

The compensation policy may be the subject of revision or updating by the Board of Directors in consequence of changes in the abovementioned structure or ownership, as well as of any other circumstance which makes it appropriate in the light of the periodical assessments made by the Compensation and Nominating Committee of the adequacy, overall coherence and effective application of the policy.

The principles determining compensation policy and the compensation policy itself, as set out and described below, reflect the decisions made by the Board of Directors – at the recommendation of the Compensation and Nominating Committee - on April 6, 2012 since no circumstances have arisen during the financial year 2015 which have required amendment to the compensation policy already approved by the Board of Directors.

Section II of the Report provides information on the individual components of the compensation of the Company's Directors and Statutory Auditors, as well as a detail of the compensation paid to such persons in the financial year 2015, on whatever basis and in whatever form, by the Company and its subsidiaries and associates.

SECTION I

1. Corporate bodies involved in the adoption and implementation of compensation policy

The duty of defining compensation policy in EXOR is assigned to the Board of Directors which makes use of the consultative and proposing activities of the Compensation and Nominating Committee formed for that purpose. The Compensation and Nominating Committee, in particular, has the following functions:

- a) to formulate proposals to the Board of Directors relating to the compensation plans of the Chief Executive Officer and the Directors vested with specific responsibilities;
- b) to propose to the Board of Directors the candidates for the position of Director in the circumstances contemplated by article 2386 first paragraph of the Italian Civil Code, when it is necessary to replace an independent Director;
- to propose to the Board of Directors the candidates for the position of independent Director to be submitted to the Shareholders' Meeting of the Company, taking into account any recommendations received from Shareholders:
- d) to express opinions to the Board of Directors regarding the size and composition of the Board and, possibly, regarding the professional characteristics which it considers should be represented on the Board;



e) to evaluate from time to time the adequacy, overall coherence and effective application of compensation policy as well as to formulate proposals to the Board of Directors for changes in the policy.

Further, at its November 12, 2010 Meeting, the Board of Directors identified, solely for transactions of lesser significance regarding Directors' compensation, the Compensation and Nominating Committee as the competent committee for related party transactions.

The Compensation and Nominating Committee has its own charter; it meets whenever it is considered necessary and all decisions are adopted on the basis of an absolute majority vote of its members. The Chairman of the Board of Statutory Auditors is invited to attend the meetings of the Compensation and Nominating Committee. The Compensation and Nominating Committee's meetings are formally minuted.

The Compensation and Nominating Committee is currently composed of the following Directors: Michelangelo Volpi – Chairman (independent Director), Mina Gerowin (independent Director) and Robert Speyer (independent Director).

The Compensation and Nominating Committee met once during 2015 and has met once in 2016.

With regard to the matters relating to compensation which are its competence, the Board of Directors determines: (i) the division among the Directors of the fees resolved by the Shareholders' Meeting (where the Meeting itself has not done so) and the payment of compensation pursuant to article 2389 of the Italian Civil Code; (ii) the incentive plans to be submitted to the Shareholders' Meeting pursuant to article 114-bis of the Consolidated Law on Finance; (iii) the actuation and implementation of the incentive plans approved at Shareholders' Meetings; (iv) the constitution and the duties of the Compensation and Nominating Committee; (v) the presentation to the Shareholders' Meeting of the compensation policy pursuant to article 123-ter of the Consolidated Law on Finance.

In determining compensation policy the Company has not made use of any independent expert nor has it referred to the compensation practices of other companies.

2. Objectives and principles of compensation policy

The compensation of Directors is determined in the measure sufficient to attract, retain and motivate persons with the professional qualities needed to manage the Company successfully.

For these objectives to be achieved, compensation policy is determined considering:

- best practices in compensation policy (starting with the Corporate Governance Code); and
- the need for sustainable compensation and for the alignment of the interests of management with the medium-to-long-term interests of the Shareholders;

All the above – as evidenced in the Foreword – is in the context of the specific characteristics of the Company, in particular of the ownership structure and the organizational structure.

Compensation policy is determined so as to be coherent with the Company's risk management policy and internal control system.

The Compensation policy confirms in terms both of principle and of compensation objectives and mechanisms, the successful approach applied in preceding years.

3. Composition of Directors' compensation

Under the compensation policy, Directors are paid only:

(i) a fixed annual fee determined by the Shareholders' Meeting pursuant to article 2389 of the Italian Civil Code, divided among the Directors by the same Shareholders' Meeting or by the Board of Directors;



- (ii) a possible additional fee tied to membership of the internal committees of the Board of Directors¹;
- (iii) a possible additional item of compensation for the various executive responsibilities assigned by the Board of Directors, as proposed by the Compensation and Nominating Committee, pursuant to article 2389 of the Italian Civil Code.

The compensation of the Chairman and Chief Executive Officer is in part tied to the overall economic performance of the Company, as expressed in the performance of its share price, insofar as he is a beneficiary of the **2008-2019 Stock Option Plan**. This plan, in particular, was approved at the Shareholders' Meeting of IFIL S.p.A. held on May 13, 2008 and, following the merger by incorporation of IFIL S.p.A. in IFI S.p.A. (now EXOR), has continued in the Company. The beneficiaries of the 2008-2019 Stock option Plan besides the Chairman and Chief Executive Officer are employees of EXOR or of companies which it controls (not classified as executives with strategic responsibilities) who occupy positions of importance in the enterprise and which the Company seeks to retain and also to involve in the development of the results of EXOR and of its group, correlating the economic incentives with the Company's medium-to-long-term shareholder value. The option rights granted vest and thereby become exercisable progressively over a period running from May 14, 2014 to May 14, 2016.

The Meeting of Shareholders of EXOR S.p.A. held on May 29, 2012 approved a further incentive plan (the "2012 Incentive Plan"). The objective of the 2012 Incentive Plan, one of the recipients of which is the Chairman and Chief Executive Officer, is to increase the Company's capacity to incentivize and retain staff occupying key positions in the Company and in the Group by including in the compensation packages of the Plan's recipients incentive and retention components based on long term objectives aligned to strategic objectives and to the Company's new organizational structure.

The 2012 Incentive Plan is in two parts, the first has the form of a stock grant and the second that of a stock option. Under the stock grant part of the Plan, which is denominated as the "Long Term Stock Grant", recipients are granted a maximum of 400,000 Shares, conditional on the professional relationship with the Company and with companies in the "Holdings System" continuing until the vesting date which has been established as being in 2018. Under the second part, denominated as the "Company Performance Stock Option", a maximum of 3,000,000 Options are granted, allowing recipients to purchase a corresponding number of Shares, conditional on the achievement of a pre-established performance objective and on the continuation of the professional relationship with the Company and with the companies in the Holdings System.

The performance objective, established by the Board of Directors on the basis of a Compensation and Remuneration Committee proposal, will be deemed to have been achieved if the change in EXOR's NAV is greater than the change in the MSCI World Index expressed in Euro in the year preceding the year in which the Options vest. The exercise price for the Options will be based on the arithmetic average of the official Borsa Italiana list prices of the EXOR ordinary shares in the month preceding the date of the granting of the Options to the individual recipients.

The Chairman and Chief Executive Officer is a recipient only of the "Company Performance Stock Option" and as a result of the approval of the 2012 Incentive Plan by the Shareholders he has been granted automatically 750,000 Options giving the right, if the vesting conditions are satisfied, to purchase a corresponding number of the Company's ordinary shares at an exercise price based on the arithmetic average of the official Borsa Italiana list prices of the EXOR ordinary shares in the month preceding the Shareholders' Meeting held on May 29, 2012.

The granted Options vest and become effectively exercisable over the vesting period, the years 2014 to 2018, in equal annual tranches from when they vest until the end of 2021.

The Meeting of Shareholders held on May 29, 2015 approved a new incentive plan (**The "2015 Incentive Plan"**) for the granting to Directors without cash consideration of Shares in the Company.

¹ Regarding the additional fee due to members of the Internal Control and Risk Committee and the Compensation and Nominating Committee, the Director serving as Chairman of the committee receives a fee which is 50% greater than that of the other two members.



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The objective of the Plan is to increase the Company's capacity - based on long term objectives aligned to the corporate strategic objectives – to retain Directors, providing the possibility for them to choose to join the 2015 Incentive Plan as an alternative to receiving the fee established at the Meeting of Shareholders.

The Plan provides for the grant to Directors of the right to receive without cash consideration, subject to their joining the Plan and to their remaining Directors of the Company until the maturity date set in 2018, a number of EXOR S.p.A shares corresponding to the number of rights allocated.

In the event of termination of the directorship of the Company for any reason before the appointment expiry date (i.e. before the date of the meeting convened for the approval of the financial statements for the year 2017) the maturity date of the Rights shall be advanced to the date of termination of the directorship and the number of Rights due will be re-determined on a pro rata temporis basis by reference to the period of effective service as a Director.

For each Director who elects to join the Plan as an alternative to receiving the monetary fee established at the Meeting of Shareholders for the services to the Company, the Plan provides for the allocation free of charge of a number of Shares in the Company equal to the fee established at the Meeting of Shareholders divided by the average price of the Shares in the 30 days preceding the allocation. The Plan is serviced exclusively from own Shares of the Company without recourse to the issue of Shares and, therefore, will not have a dilutive effect. If required, the Company will purchase, in compliance with the applicable regulations, a quantity of own Shares sufficient to cover the entire Plan approved by the Shareholders. In connection with the servicing of the Plan no other financial instruments will be issued by the Company or by its subsidiaries or by third parties.

The official price of the Shares of the Company recorded by Borsa Italiana on April 14, 2015 was Euro 43.28 per share; all Directors decided to join the Plan and therefore in 2015 have been allocated 29,032 rights..

There are no systems of deferred payment or ex-post price adjustment mechanisms, nor - so far as concerns the 2008-2019 Stock Option Plan and the 2012 Incentive Plan - is there a requirement to hold the financial instruments after the option to purchase has been exercised.

For greater detail on the EXOR 2008-2019 Stock Option Plan, the 2012 Incentive Plan and the 2015 Incentive plan, reference should be made to the related Regulations and tables of information published on the Company's website www.exor.com in the section on Corporate Governance.

4. Non-monetary benefits and supplementary insurance coverage, or health and pension cover

In line with best practice in the field of compensation and in consideration of the specific responsibilities assigned, the compensation plans of Directors include non-monetary benefits (such as, for example, use of company motor cars, reimbursement of expenses for travel outside the municipality of residence or for healthcare). For all Directors there is also insurance cover for directors' civil liability relating to claims for compensation for non-fraudulent acts performed in the performance of the director's duties. All the aforesaid being in addition to the reimbursement of out-of-pocket expenses incurred in the performance of the activities associated with the responsibilities assigned.

5. Treatment on cessation of office and non-competition agreements

There are no agreements between the Company and its Directors relating to indemnities or other particular treatments due in the event of cessation of office nor agreements which include non-competition agreements.

*** *** **



SECTION II

I.1 FIRST PART

There follows an illustration by individual of the components of compensation paid, on whatever basis and in whatever form, in the financial year 2015 to: (i) the members of the Board of Directors; and (ii) the members of the Board of Statutory Auditors.

The compensation was determined in accordance with best compensation practice as well as in substantial continuity with the guidelines and principles followed by the Company in the past and substantially reflected in Section I above.

It should be noted, as has already been stated in the Foreword, that in EXOR no general managers have been appointed and no executives apart from the Directors and Statutory Auditors have been identified as having strategic responsibilities.

Board of Directors

The Board of Directors decided to divide equally among its members the annual fee of €750,000 approved by the Shareholders' Meeting.

In addition, pursuant to article 2389 of the Italian Civil Code, the following annual compensation amounts were approved:

- €2,000,000 to the Chairman and Chief Executive Officer John Elkann, together with healthcare cover;
- €50,000 to the Internal Control and Risk Committee (of which €20,000 to the Chairman Giovanni Chiura and €15,000 to each of the other two members Mina Gerowin and Lupo Rattazzi);
- €25,000 to the Compensation and Nominating Committee (of which €10,000 to the Chairman Michelangelo Volpi and €7,500 to each of the other two members Mina Gerowin and Robert Speyer);
- €100,000 to the Secretary to the Board of Directors, Gianluca Ferrero.

Directors also receive reimbursement of out-of-pocket expenses incurred in the performance of the activities associated with the responsibilities assigned. As previously mentioned, the above compensation amounts will be paid according to the 2015 Stock Option Plan.

With specific reference to the overall compensation of the Chairman and CEO, on April 14th, 2016, the Board of Directors, with the favorable opinion of the Compensation and Nominating Committee, resolved to modify his compensation; the Chairman and CEO will see his annual compensation of euro € 2,000,000 diminish to US\$1,000,000 to which will be added a compensation of \$1,000,000 million, the so-called "cash performance", which however will only be payable if at the end of the year the average change in NAV per EXOR share in US\$ in the three preceding years exceeds the average change in the MSCI World index in the three preceding years. The Board, has also resolved, upon the proposal of the Compensation and Nominating Committee and subject to the approval of the Shareholders' meeting of the 2016 Incentive Plan, for the granting to the Chairman and Chief Executive Officer of the Company of an amount of options corresponding to a value of \$ 4.000.000 per year for the duration of the mentioned Plan. The stock options granted to the Chairman and CEO according to the previous incentive plans still in force will not be affected by the above.

Finally, so far as concerns the EXOR 2008-2019 Stock Option Plan, the 2012 Incentive Plan and the 2015 Incentive Plan, reference should be made to the related Regulations and the tables of information published on the Company's website www.exor.com in the section on Corporate Governance and to the tables provided below regarding the stock options granted to the Chairman and Chief Executive Officer.



Board of Statutory Auditors

With regard to the compensation of the Board of Statutory Auditors, it should be noted that the Shareholders' Meeting held on May 29, 2015 appointed to the Board of Statutory Auditors for three financial years and therefore for the term ending with the approval of the financial statements at December 31, 2017:

- Enrico Maria Bignami (Chairman)
- Sergio Duca
- Nicoletta Paracchini

determining in €62,250 the annual fee of the Chairman and in €41,500 the annual fee of the other two members of the Board of Statutory Auditors.

On January14, 2016 the regular auditor Sergio Duca resigned and was replaced by the alternate auditor Ruggero Tabone who remains in office until the next meeting of Shareholders.

Accordingly the composition of the Board of Statutory Auditors is as follows:

- Enrico Maria Bignami (Chairman)
- Nicoletta Paracchini
- Ruggero Tabone

Agreements calling for indemnities in the case of cessation of office

Excepting as described above, there are no agreements between the Company and its Directors which provide for indemnities in the event of early interruption of the relationship or for the granting or maintaining of non-monetary benefits for Directors who have left office or for consulting arrangements covering periods after interruption of the relationship or for compensation for non-competition agreements.

I.2 SECOND PART

Set out below in detail using the prescribed tables are the compensation amounts paid in the financial year 2015 - on whatever basis and in whatever form - by the Company and by its subsidiaries and associates.

The data in **tables 1, 2, 3A and 3B** relate to assignments in the Company and in subsidiaries and associates, both listed and unlisted.

In addition **table 4** sets out in the form of a table the shareholdings held in the Company and its subsidiaries by members of the Boards of Directors and Statutory Auditors and by general managers and executives with strategic responsibilities.

Turin, April 14, 2016

On behalf of the Board of Directors Chairman and Chief Executive Officer John Elkann



TABLES

Table 1:

minaration naid to the Members of the Roard of Directors Statitions Annaral Managers and Evecitives with Strategic Resonats hillities

(amounts in €/000)					Fixed Remuneration									
Neme and Surrame	Office held	Period the office was held	Expiry of the office (*)	Remuneration resolved by Shareholders	R Attendance Expense rallowances reimbursement	Remuneratio Remuneration as n for special relevant offices employee		Remuneration for participation in internal committees	Bonus and other No incentives	us and other Non-monetary Other ntives benefits remuneration	Other	N (F.	Notional cost (Fair value) of the equity	Post-mandate indemnity
DIRECTORS John Elkann	Chairman and CEO	1/1/2015-12/31/2015	2017											
eration paid by EXOR S.p.A				(1)		2,000.0				3.3		2,003.3	1,592.7	
(II) Remuneration paid by subsidiaries and/or associated companies	and/or associated con	npanies		2,013.5						128.3		2,141.8		
(III) Total				2,013.5		2,000.0				131.6	,	4,145.1	1,592.7	
Sergio Marchionne	Vice Chairman	1/1/2015-12/31/2015	2017											
(I) Remuneration paid by EXOR S.p.A.				(1)				16.7 (2)				16.7		
(II) Remuneration paid by subsidiaries and/or associated companies	and/or associated con	npanies		3,605.5		1,451.7			6,297.4	126.6	1	11,481.2	51,079.2	308.7
(III) Total				3,605.5		1,451.7		16.7	6,297.4	126.6	1	11,497.9	51,079.2	308.7
Aessandro Nasi	Vice Chairman	1/1/2015-12/31/2015	2017											
(I) Remuneration paid by EXOR S.p.A.				(3)		202.7						202.7		
(II) Remuneration paid by subsidiaries and/or associated companies	and/or associated con	npanies					297.9		131.1	8.1		437.1	469.6	
(III) Total						202.7	297.9		131.1	8.1		639.8	469.6	
Andrea Agnelli	Director	1/1/2015-12/31/2015	2017											
(I) Remuneration paid by EXOR S.p.A.				(1)								0.0		
(II) Remuneration paid by subsidiaries and/or associated companies	and/or associated con	npanies		58.8		450.3				14.8		523.9	149.4	
(III) Total				58.8		450.3	0.0		0.0	14.8		523.9	149.4	
Vittorio Avogadro di Collobiano	Director	1/1/2015-12/31/2015	2017	(1)										
Ginevra Elkann	Director	Director 05/29/2015-12/31/2015	2017	(1)										
Lupo Rattazzi	Director	1/1/2015-12/31/2015	2017	(1)				8.8 (3)						
Giovanni Chiura		05/29/2015-12/31/2015	2017	(4)				11.7 (5)					29.7	
Annemiek Fentener van Wissingen	Director	05/29/2015-12/31/2015	2017	(4)									29.7	
Mina Gerowin	Director	1/1/2015-12/31/2015	2017											
(I) Remuneration paid by EXOR S.p.A.				4.2(4)				34.0 (6)				38.2	29.7	
(II) Remuneration paid by subsidiaries and/or associated companies	and/or associated con	npanies		98.0								98.0	28.5	
(III) Total				102.2				34.0				136.2	58.2	
Jae Yong Lee	Director	1/1/2015-12/31/2015	2017	4.2(4)				(1) 191				20.9	29.7	
António Mota de Sousa Horta-Osório	Director	Director 05/29/2015-12/31/2015	2017	(4)									29.7	
Robert Speyer	Director	Director 05/29/2015-12/31/2015	2017	(4)				4.4					29.7	
Michelangelo Volpi	Director	1/1/2015-12/31/2015	2017	4.2(4)				22.5 (8)				26.7	29.7	
Ruth Wertheimer	Director	05/29/2015-12/31/2015	2017	(4)									29.7	
Tiberto Brandolini D'Adda	Vice Chairman	1/1/2015-12/31/2015												
(I) Remuneration paid by EXOR S.p.A.				(1)								0.0		
(II) Remuneration paid by subsidiaries and/or associated companies	and/or associated con	npanies		0.06		550.0						640.0	93.3	
(III) Total				0.06		550.0						640.0	93.3	
Luca Ferrero Ventimiglia	Director	1/1/2015-05/29/2015		(1)										
Eduardo Teodorani-Fabbri		1/1/2015-05/29/2015												
(I) Remuneration paid by EXOR S.p.A.				(1)								0.0		
(II) Remuneration paid by subsidiaries and/or associated companies	and/or associated con	npanies					103.2(9)		31.9(9)	178.6 (9)		313.7	16.4 (9)	
(III) Total							103.2		31.9			313.7	16.4	
Victor Bischoff	Director	1/1/2015-05/29/2015		4.2				27.1 (10)				31.3		
Gius eppina Capaldo	Director	1/1/2015-05/29/2015		4.2				10.4 (11)				14.6		
Giuseppe Recchi	Director	1/1/2015-05/29/2015		4.2				4.2 (12)				8.4		
								The state of the s						A

Table 1:

Remuneration paid to the Members of the Board of Directors, Statutory Auditors, General Managers and Executives with Strategic Responsabilities

(amounts in €000)

					Fixed Ren	Fixed Remuneration									
								DZ	Remuneration for				Ź	Notional cost	
				Remuneration		Re	Remuneratio Remuneration as		participation in	Bonus and			J.	(Fair value) of	
			Expiry of the	resolvedby	Attendance	Expense n for special	for special	relevant	internal	other Non-monetary	monetary	Other		the equity	Post-mandate
Name and Surname	Office held	Period the office was held	office (*)	Shareholders	allowances reimbursement offices	nbursement	offices	employee	committees	incentives	benefits remuneration	neration	Total re.	Total remuneration	indemnity
STATUTORY AUDITORS	"														
	Chairman	Chairman 1/1/2015-05/29/2015													
Selgio Duca	Standing auditors (Standing auditors 05/29/2015-12/31/2015	(13)												
(I) Remuneration paid by EXOR S.p.A.	y EXOR S.p.A.			62.3					1.3 (14)				9.69		
Nicoletta Paracchini	Standing auditors	Standing auditors 1/1/2015-12/31/2015	2017												
(I) Remuneration paid by EXOR S.p.A.	y EXOR S.p.A.			41.5									41.5		
(II) Remuneration paid by	Remuneration paid by subsidiaries and/or associated companies	ciated companies		37.5									37.5		
(III) Total				29.0									29.0		
Paolo Piccatti	Standing auditors	1/1/2015-05/29/2015													
 Remuneration paid by EXOR S.p.A. 	y EXOR S.p.A.			41.5									41.5		
(II) Remuneration paid by	 Remuneration paid by subsidiaries and/or associated companies 	ciated companies		176.0									176.0		
(III) Total				217.5								. 7	217.5		

⁽¹⁾ Approval of Financial Statements at December 31, 2017.
(1) Directors have waived their right to the emolument resolved by the EXOR S.p.A. Shareholders' Meeting.
(2) Remuneration for Strategy Committee attendance.
(3) Remuneration for Strategy Committee.
(4) The directors under the new mandate from May 29, 2015 joined the 2015 incentive Plan and the cash compensation has been replaced by the assignment of Stock Grant.
(5) Remuneration for Internal Control and Risk Committee.
(6.8) Remuneration for Internal Control and Risk Committee (€8,8 mila), Compensation and Nominating Committee (€8,6 mila) and Strategy Committee (€16,7 mila).
(7) Remuneration for Compensation and Nominating Committee (€1,8 mila) and Strategy Committee (€1,2 mila).
(9) Remuneration for Internal Control and Risk Committee (€1,2 mila), Compensation and Nominating Committee (€4,2 mila).
(11) Remuneration for Internal Control and Risk Committee (€6,2 mila) e Compensation and Nominating Committee (€4,2 mila).
(12) Remuneration for Internal Control and Risk Committee (€6,2 mila) e Compensation and Nominating Committee (€4,2 mila).
(13) Chausany 15, 2016 following his appointment as a director of Ferrair N.V., Sergio Duca resigned from the Board of statutory auditors of EXDR S.p.A.
(14) Remuneration for Supervisory Body.

Table 2:

ndenniane granted to the Mamhare of the Board of Directore Canada Managare and Evansines with Strategic Beannes Hillide

														during the Options held		
														current	current at the end of C	Options relating
		Option held at the beginning of the current	he beginning	of the current							Options exercise	ed during the	Options exercised during the current financial	financial	the current	to the current
		-	financial year			Optio	Options granted during the current financial year	g the current fin	ancial year			year		year fi	year financial year	financial year
	l															Fair value
										Market price of the		_	Market price of the			recognized as
				Possible			Possible	Possible Fair value on		shares underlying			underlying shares			cost during the
		Number of	Exercise	Exercise exercise period	Number of	Exercise ex		the granting		the granting of the	Number of	Exercise	at the exercise of	Number of	Number of c	Number of current financial
Name and Surname Office Held	Plan	options	price (e)	(from-to)	options	price (4)	(from-to)	date	Granting date	options (4)	options	price	the options	options	options	year (G 1000)
č																
John Elkann CEO																
	EXOR 2008/2019			05/15/2016-												
	Plan	3,000,000	€ 19.97	12/31/2019										,	3,000,000	1,232.0
Remuneration paid by EXOR S.p.A.	EXOR - Company															
	Performance Stock			05/30/2014												
	Option	000'009	€ 16.59	12/31/2021										150,000	450,000	270.6
(II) Remuneration paid by subsidiaries and/or associated companies	ssociated companies															
(III) Total		3,600,000												150,000	3,450,000	1,502.6
Alessandro Nasi Vice Chariman																
(I) Remuneration paid by EXOR S.p.A																
(II) Remuneration paid by subsidiaries and/or associated companies	CNHIEIP	212,151	\$7.670	01/21/2009-02/23/2018											212,151	4.1
(III) Total																4.1
Mina Gerowin Director																
(I) Remuneration paid by EXOR S.p.A.																
(II) Remuneration paid by subsidiaries and/or				12/28/2013-			03/28/2014-		04/14/2015-							
associated companies	CNHI DCP 2013	37,965	\$9.548	12/27/2024	8,202	\$8.840	02/27/2024	\$1.651	07/12/205	\$8.840					46,167	28.5
(III) Total		37,965			8,202										46,167	28.5
Eduardo Teodorani-Fabbri Director until 05/29/2015	/2015															
 Remuneration paid by EXOR S.p.A 																
(II) Remuneration paid by subsidiaries and/or				02/18/2011-												
associated companies (1)	CNHIEIP	75,801	\$8.910	02/23/2018											75,801	2.0
(III) Total		75,801				-	-					-			75,801	2.0

(1) Relating to any options granted on or before May 29, 2015

Table 3A:

ve plansbased on financial instruments, other than stock options, in favour of the Members of the Board of Directors, General Managers and Executive with Strategic Responsibilities

		,	Unvested financial instruments granted in past financial years	granted in past	Financial I	Financial instruments granted during the current financial yea	current financial year	E 5	Financial instruments forfeited during the current financial year	Financia I instruments vested during the current financial year	i I	Fair value of financial instruments expensed in the current financial year
Name and Sumame	Office Held	Plan	Number and kind of financial instruments	Vesting period	Number and kind of financial instruments	Fair value on the granting date Vesting period	Mark Granting date	Market price on the granting date	Number and kind of financial instruments	Number and kind of financial instruments	Value on the naturity date	Notional cost (Fair value) (#1000)
Aless andro Nasi	Vice Chairman	CNH Global Lecteror crants		9/30/2010-						121	025 25	<u>8</u>
(II) Remuneration paid by subsidiaries and/or associated	nd/or associated	2014 CNH Industrial Performance Share Units	182,100	06/25/2014-						0001:31		354.6
companies		2014 CNH Industrial Restricted Share Units	290'8	06/25/2014-						4,033	\$8.910	42.5
		2015 CNH Industrial Restricted Share Units			15,200	06/09/2015- \$8.350 06/09/2018	6/9/2015	\$8.780				37.0
Sergio Marchionne	Vice Chairman	FCA Stock Grant 4 Aprile 2012		02/22/2013-						2.333.334 (4)	64,205	291.1
		FCA US Directors' Restricted Stock Unit Plan (Director RSU Plan) ⁽²⁾	67.916									
(II) Remuneration paid by subsidiaries and/or associated	nd/or associated	2015 FCA PSU			4,320,000	\$14.840 2019	4/16/2015	\$16.290				16,377.0
companies		2015 Special Grant FCA		04/05/2012-	1,620,000		4/16/2015	\$16.290		1,620,000	\$16,290	25,004.0
		CNHI 2014 Grant	1.500.000	02/22/2015 12/31/2015- 12/31/2016- 12/31/2017- 12/31/2018						1,366,666	€6.570 €5.400	617.9
Andrea Agnelli Director (i) Remuneration paid by subsidiaries and/or associated companies	Director nd/or associated	2015 FCA Stock Grant			11,228	January/October January/October \$14,760 2015	January/October 2015	\$14.760		11,228	\$14.760	149.4
Giovanni Chiura (I) Remuneration paid by EXOR S.p.A.	Director	EXDR Incentivation Plan 2015			3,504	€42.805 07/01/2018	5/29/2015	€42.805				29.7
Annemiek Fentener van Vilssingen (I) Remuneration paid by EXOR S.p.A.	Director	EXOR Incentivation Plan 2015			3,504	€42.805 07/01/2018	5/29/2015	€ 42.805				28.7
Mina Gerowin (I) Remuneration paid by EXOR S.p.A.	Director	EXOR Incentivation Plan 2015			3,504	€42.805 07/01/2018	5/29/2015	€42.805				29.7
Jae Young Lee (I) Remuneration paid by EXOR S.p.A.	Director	EXOR Incentivation Plan 2015			3,504	€42,805 07/01/2018	5/29/2015	€42.805				29.7
António Mota de Sousa Horra-Osório (I) Remuneration paid by EXOR S.p.A.	Director	EXOR Incentivation Plan 2015			3,504	€42.805 07/01/2018	5/29/2015	€ 42.805				29.7
Robert Speyer (I) Remuneration paid by EXOR S.p.A.	Director	EXOR Incentivation Plan 2015			3,504	€42.805 07/01/2018	5/29/2015	€ 42.805				29.7
Michelangelo Volpi (I) Remuneration paid by EXOR S.p.A.	Director	EXOR Incentivation Plan 2015			3,504	€42.805 07/01/2018	5/29/2015	€ 42.805				29.7
Ruth Wertheimer (I) Remuneration paid by EXOR S.p.A.	Director	EXOR Incentivation Plan 2015			3,504	€42.805 07/01/2018	5/29/2015	€ 42.805				29.7
Eduardo Teodorani-Fabbri Director until May 29, 2015 (II) Remuneration paid by subsidiaries and/or associated commanies (3)	Director until May	7 29, 2015 ONH Global Legancy grants		09/30/2010-						7,053	\$7.520	2.0
		2014 CNH Industrial Performance Share Units	10,200	06/25/2014-								8.1
		2014 CNH Industrial Restricted Share Units	1,360	06/25/2014-						089	\$8.910	4.3
Tiberto Brandolini d'Adda Director until May 29, 2015 (II) Remuneration paid by subsidiaries andor associated companies	Director until Mar associated	/ 29, 2015 2015 FCA Stock Grant			600'2	January/October January/October \$14,760 2015 2015	January/October 2015	\$14.760		7,009	\$14.760	88.3

(1) National cost (non-cash lean) recognized in the 2015 secone statement against the increase of a specific equity reserve.
(2) Mr. Marchisone dose not receive any detect compression for his services to behalf of FCA US. In connection with his service as a Director of FCA US similarly to the equity-based compensation granted to the other Board members, he was assigned "Restricted Stock Units" under the Director ACM US. Secondary and the date on which he ceases to service as a Director of FCA US.
(3) Reservice granted on the other May 22, 2018.

Lable 20.

Monetary incentives granted to Members of the Board of Directors, General Managers and Executives with Strategic Responsabilities

		Bonus in the curr	Bonus in the current financial year		Bonuses accru	Bonuses accrued in the past financial years		Other bonuses
Name and Surname Off	Office Held	Paid/Payable	Deferred	Deferral period	No longer payable	Paid/Payable	Deferred	
Alessandro Nasi Vic	Vice Chairman							
(II) Remuneration paid by subsidiaries and/or associated	Ind/or associated							
companies		131.1						
Servic Marchionne	Vice Chairman							
aid by subsidiar	Ind/or associated							
companies		6,297.4						•
ı	Director until							
Eduardo Teodorani Fabbri 05/	/29/2015							
 (II) Remuneration paid by subsidiaries and/or associated 	Ind/or associated]	
companies		31.9 (a)						•

(a) Amount received for the period January 1 to May 29, 2015

Table 4: Shares held by Members of the Boards of Directors and Statutory Auditors, General Managers and Other Executives with Strategic Responsabilities

Name and Surname	Office Held	Shares held	Number of shares held at Dec 31, 2014 Number of shares acquired in 2015 Number of shares sold in 2015	of shares acquired in 2015 Number o	of shares sold in 2015	Number of shares held at Dec 31, 2015
	Chairman and					
John Elkann	CEO	CEO Fiat Chrysler Automobiles N.V.	133,000			133,000
Sergio Marchionne	Vice Chairman					
		Fiat Chrysler Automobiles N.V.	12,102,411	3,953,334 (a)	1,435,745	14,620,000
		CNH Industrial N.V.	9,192,920	2,116,666 (b)	000'009	10,709,586
Aessandro Nasi	Vice Chairman					
		CNH Industrial N.V.	181,644	131,215 (c)	53,358	259,501
		Fiat Chrysler Automobiles N.V.	3,750			3,750
Andrea Agnelli	Director	Director Juventus FC S.p.A. ordinarie	38,565			38,565
		Fiat Chrysler Automobiles N.V.		11,228 (d)		11,228
Vittorio Avogadro di Collobiano	Director	Director CNH Industrial N.V.	15,333			15,333
Mina Gerowin	Director	Director CNH Industrial N.V.		2,208 (e)		2,208
Lupo Rattazzi	Director	Director Fiat Chrysler Automobiles N.V.	90			90
Luca Ferrero Ventimiglia	Director	Exor S.p.A. ordinarie	8,751 (f)		8,750	~
	until 05/29/2015					
Eudardo Teodorani-Fabbri	Director					
	until 05/29/2015	until 05/29/2015 Exor S.p.A. ordinarie	23,851			23,851 (g)
		CNH Industrial N.V.	5,457	6,309 (h)	2,885	8,881 (g)
Tiberto Brandolini d'Adda	Director					
	until 05/29/2015	until 05/29/2015 Fiat Chrysler Automobiles N.V.		7,009 (d)		600'2
Paolo Piccatti	Statutory auditor	Statutory auditor Juventus FC S.p.A. ordinarie	2,700			2,700
	until 05/29/2015					

(a) Of which 2,333,334 shares derives from stock grant plan and 1,620,000 shares received as Special Grant by FCA
(b) Shares derive from stock grant plans
(c) Of which 125,539 shares derive from stock option and/or stock grant plans
(d) Shares granted by FCA as part of annual compensation
(e) Shares granted by CNA industrial as part of annual compensation
(f) Of which 8,750 shares held fritough a fidureiny.
(g) Number of shares held at date of ceasing to be a Director
(h) Of which 6,201 shares derive from stock option and/or stock grant plans