

**IFIL GROUP IN 2007** 

**QUARTERLY REPORT AT MARCH 31, 2007** 

## **QUARTERLY REPORT AT MARCH 31, 2007**

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This is an English translation of the Italian original document "Relazione trimestrale al 31 Marzo 2007" approved by the IFIL board of directors on May 14, 2007 and authorized for publication on May 15, 2007 which has been prepared solely for the convenience of the reader. The version in Italian takes precedence. For complete information about IFIL S.p.A. and the Group, reference should be made to the full original report in Italian also available on the corporate website: http://www.ifil.it.



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#### **Board of Directors**

Chairman Gianluigi Gabetti
Vice Chairman (Vicario) John Elkann

Vice Chairman Tiberto Brandolini d'Adda

Chief Executive Officer

and General Manager Carlo Barel di Sant'Albano

Non-independent directors Edoardo Ferrero Ventimiglia, Franzo Grande Stevens,

Pio Teodorani-Fabbri, Daniel John Winteler

Independent directors Giancarlo Lombardi, Antonio Maria Marocco, Giuseppe

Recchi, Claudio Saracco

Secretary to the Board Fernando Massara

#### **Executive Committee**

Chairman Gianluigi Gabetti

Members Tiberto Brandolini d'Adda, John Elkann, Carlo Barel di

Sant'Albano

#### **Audit Committee**

Chairman Antonio Maria Marocco

Members Giancarlo Lombardi, Claudio Saracco

#### **Compensation and Nominating Committee**

Chairman John Elkann

Members Gianluigi Gabetti, Giuseppe Recchi

# **Board of Statutory Auditors**

Standing Auditors Cesare Ferrero (Chairman), Giorgio Giorgi, Paolo Piccatti

Alternate Auditors Lionello Jona Celesia, Ruggero Tabone

**Independent Auditors** Deloitte & Touche S.p.A.

#### Expiry of the terms of office

The terms of office of the board of directors and the board of statutory auditors, elected by the stockholders' meeting held on June 27, 2005, will expire concurrently with the stockholders' meeting that will be held to approve the separate financial statements for the year ending December 31, 2007.

The appointment of the independent auditors will expire concurrently with the stockholders' meeting that will be held to approve the financial statements for the year ending December 31, 2011.

#### **IFIL GROUP PROFILE**

IFIL Investments S.p.A. (abbreviated in IFIL S.p.A.) is a corporation organized under the laws of the Republic of Italy. The head office is located in Turin, Italy, Corso Matteotti 26.

IFI - Istituto Finanziario Industriale S.p.A. and Giovanni Agnelli e C. S.a.p.az. hold respectively 66.7% and 3% of the ordinary capital stock of IFIL S.p.A..

IFIL's shares (ordinary and non-convertible savings shares) are listed on the Electronic Share Market (MTA) of the Italian stock exchange (Blue Chip segment).

The company commands two distinctive areas of operations: the active management of the investment in Fiat S.p.A. and the dynamic management of its other holdings.

Fiat S.p.A., in which IFIL S.p.A. has a holding of more than 30% of ordinary and preferred capital stock, is listed on the Electronic Share Market of the Italian stock exchange (Blue Chip segment). Founded in 1899, the Fiat Group operates in the sectors of automobiles (Fiat, Lancia, Alfa Romeo, Ferrari, Maserati and Fiat Light Commercial), agricultural and construction equipment (Case and New Holland), trucks and commercial vehicles, buses and special-purpose vehicles (Iveco, Irisbus, Astra and Magirus), components and production systems (Fiat Powertrain Technologies, Magneti Marelli, Teksid and Comau); it is also active in publishing and communications (Itedi). Other sectors also offer financial services to the sales networks and the clientele in addition to rental services to customers.

The other holdings which comprise the dynamically managed diversified portfolio are listed below.

Sequana Capital S.A. (48.88% holding by the subsidiary Ifil Investissements S.A.) is a French company listed on the Euronext market which in 2006 has focused its operations on the paper sector where it operates through:

- Arjowiggins S.A. (100% holding), the world leader in the manufacture of high value-added paper products and, in Europe, leader in the manufacture of carbonless paper;
- Antalis S.A. (100% holding), the leading European group in the distribution of paper products for printing and writing.

SGS S.A. (13.74% holding by Ifil Investissements S.A.) is a Swiss company listed on the Virt-x market. Founded in 1878, the company is today the global leader in verification, inspection, control and certification activities with 48,000 employees and a network of more than 1,000 offices and laboratories throughout the world.

Intesa Sanpaolo S.p.A. (2.45% holding of ordinary capital stock by IFIL S.p.A.) is listed on the Electronic Share Market of the Italian stock exchange (Blue Chip segment). It is one of the most important banking groups in Europe and is the foremost bank in Italy with a market share of 20% on average in all segments of business (retail, corporate and wealth management). With its network of 5,500 branches, the group offers its services to 12 million customers. It also operates in 13 Central-East European countries and in the Mediterranean basin with 1,650 branches and 7.7 million customers in the retail and commercial banking sectors. It also has an international network specialized in corporate customer support covering 35 nations including the United States, Russia, China and India.

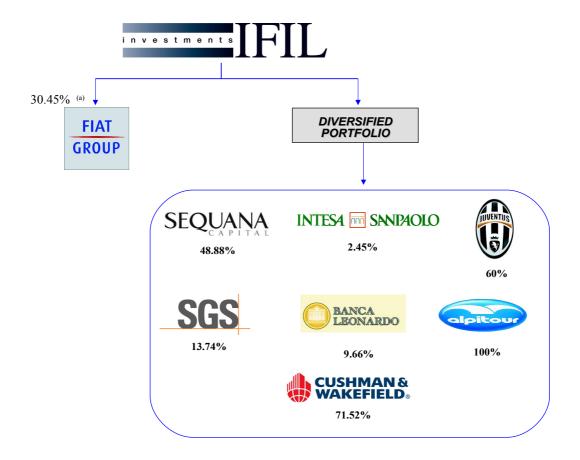
Gruppo Banca Leonardo S.p.A. (9.66% holding by Ifil Investissements S.A.) is an independent investment bank offering corporate finance advisory and asset management services, in addition to private equity services, under a joint venture with a leading European group.

**Alpitour S.p.A.** (100% holding by IFIL S.p.A.) is the leading group in the tourist sector in Italy. It operates with a vast range of integrated services (tour operating, hotel, aviation, distribution, incoming and Incentive e Grandi Eventi). In 2006, the Alpitour Group managed the accommodations of the Olympic Family at the Turin Winter Olympics 2006.

**Juventus Football Club S.p.A**. (60% holding by IFIL S.p.A.) is listed on the Electronic Share Market of the Italian stock exchange (Star segment). Founded in 1897, it is one of the most important professional soccer teams in the world and boasts the largest number of fans in Italy and the highest number of total sports victories of all the Italian soccer teams, in both national and international competition.

**Cushman & Wakefield (C&W)** (71.52% holding by Ifil Investissements S.A.) is the largest privately held company for real estate services. The C&W Group has its headquarters in New York, where it was founded in 1917, and now has 201 offices and 12,000 employees in 55 countries.

The following chart is updated to the beginning of May 2007 and presents the simplified structure of the investment portfolio. Percentage holdings refer to ordinary capital stock.



(a) IFIL also holds 30.09% of Fiat preferred capital stock.

#### **MAJOR EVENTS**

#### **Acquisition of control of the Cushman & Wakefield Group**

On December 19, 2006, the subsidiary Ifil Investissements reached an agreement for the purchase of the controlling interest in Cushman & Wakefield (C&W), taking over from Rockefeller Group International Inc. (RGI), an international investment and property development company.

On March 30, 2007, after receiving the authorizations from the competent authorities, Ifil Investissements finalized this agreement by purchasing 71.52% of the capital stock of Cushman & Wakefield for an investment of \$625 million ( $\in$  474.3 million), in addition to estimated transaction costs of  $\in$  9.2 million. The remaining 28.48% stake is held by C&W management and employees.

On March 30, 2007, IFIL S.p.A. also made a short-term loan to C&W for \$126.3 million, equal to € 94.9 million, succeeding RGI.

#### Merger of Sanpaolo IMI S.p.A. in Banca Intesa S.p.A.

On December 28, 2006, the deed of merger of Sanpaolo IMI S.p.A. in Banca Intesa S.p.A. was signed and became effective for legal purposes on January 1, 2007.

At December 31, 2006, IFIL S.p.A. held 93,071,000 Sanpaolo IMI ordinary shares (5.85% of ordinary capital stock and 4.96% of capital stock); IFIL S.p.A. received for those shares a total of 289,916,165 Intesa Sanpaolo S.p.A. ordinary shares (about 2.45% of ordinary capital stock and approximately 2.27% of capital stock).

The current capital stock of Intesa Sanpaolo S.p.A. is  $\leq$  6,646,547,922.56 and is composed of 11,849,332,367 ordinary shares and 932,490,561 non-convertible savings shares, all with a par value of  $\leq$  0.52.

#### **Consob sanctionary measure**

On February 13, 2007, the Consob sanctionary measure (Resolution 15760) was notified with regard to the contents of the press releases issued by IFIL S.p.A. and by Giovanni Agnelli e C. S.a.p.az. on August 24, 2005 and applies the following pecuniary administrative sanctions:

- to Gianluigi Gabetti (chairman of IFIL S.p.A. and chairman of Giovanni Agnelli e C. S.a.p.az.) € 2.5 million in reference to the diffusion of the press release dated August 24, 2005 by the company IFIL S.p.A. and € 2.5 million in reference to the diffusion of the press release dated August 24, 2005 by Giovanni Agnelli e C. S.a.p.az;
- to Franzo Grande Stevens (director of IFIL S.p.A.) € 2 million in reference to the diffusion of the press release dated August 24, 2005 by the company IFIL S.p.A. and € 1 million in reference to the diffusion of the press release dated August 24, 2005 by Giovanni Agnelli e C. S.a.p.az;
- to Virgilio Marrone (chief executive officer and general manager of IFI S.p.A.)
   € 500 thousand in reference to the diffusion of the press release dated August 24, 2005 by Giovanni Agnelli e C. S.a.p.az;
- to IFIL S.p.A. € 4.5 million;
- to Giovanni Agnelli e C. S.a.p.az. € 3 million;

and the additional following administrative sanctions: temporary inability to assume positions of administration, direction and control in listed companies or in companies that are part of the same group of listed companies:

- to Gianluigi Gabetti: for six months
- to Franzo Grande Stevens: for four months
- to Virgilio Marrone: for two months

On the same date, the board of directors, presided over by the vice chairman (vicario) John Elkann, took note of the sanctionary measure with surprise and disappointment and declared that Gianluigi Gabetti, Franzo Grande Stevens and Virgilio Marrone had its full support.

The individuals and companies mentioned in the sanctionary measure filed an appeal with the Turin Court of Appeals on February 28, 2007 together with a request for the suspension of the measure on serious grounds.

On March 28, 2007, a hearing was held before the 1<sup>st</sup> Section of the Turin Court of Appeals to discuss the suspension of the administrative sanctions imposed by Consob on the above parties.

As a result of the outcome of the hearing, by decree of April 4, 2007, the Court of Appeals suspended the sanctionary measure against the individuals involved with regard to the part referring to the additional administrative sanctions mentioned above.

IFIL S.p.A. has accrued the pecuniary sanction of € 4.5 million in the separate and consolidated financial statements for the year ended December 31, 2006.

A preliminary investigation by the Turin District Attorney's office is currently underway concerning the same facts as the Consob sanctionary measure.

#### Juventus Football Club S.p.A. capital increase

On March 14, 2007, the board of directors of Juventus Football Club S.p.A. examined and unanimously approved the medium-term development plan aimed at relaunching the company from the standpoint of sports excellence, developing commercial activities and strengthening the financial and equity positions.

The stockholders' meeting held on April 20, 2007 approved the capital stock increase of approximately  $\in$  104.8 million through the issue of 80,621,332 shares (to be offered to the stockholders as option rights in a ratio of 2 new shares for every 3 shares held) at the issue price of  $\in$  1.30 per share (of which  $\in$  1.20 is the share premium) proposed by the board of directors in order to finance the development plan.

IFIL Investment S.p.A., in agreeing with the objectives of the medium-term development plan, will subscribe to its share, equal to € 62.9 million.

#### Gruppo Banca Leonardo S.p.A. capital increase

On April 30, 2007, Ifil Investissements S.A. subscribed to 11,055,537 shares issued as part of the capital increase by Gruppo Banca Leonardo for an investment of € 36.3 million. Ifil Investissements currently holds 9.66% of the capital stock of Gruppo Banca Leonardo.

#### Increase in the investment in SGS S.A.

In March 2007, Ifil Investissements S.A. purchased 45,364 SGS shares on the market for an investment of € 39.5 million, increasing its stake from 13.16% to 13.74%.

#### Agreement for the sale of the investment in Turismo&Immobiliare

On March 26, 2007, Ifil Investissements reached an agreement for the sale of the investment in Turismo&Immobiliare, the company which holds a 49% stake in Italia Turismo, the largest real estate operator in the tourism-incoming sector in Italy which has significant investments in the south of Italy.

Pursuant to the agreement, Ifil Investissements will sell its 25% holding in Turismo&Immobiliare to the Marcegaglia Group, Pirelli RE and Gabetti Property Solutions for € 5.2 million.

The closing of the transaction, which is subject to approval by the competent authorities, is expected to take place in June 2007.

#### Non-convertible bond issue

On May 14, 2007, the board of directors of IFIL S.p.A. approved the issue of non-convertible bonds by July 31, 2007, in one or more tranches, for Italian and foreign investment professionals, for a nominal amount of a minimum of  $\in$  450 million and a maximum of  $\in$  550 million for a maximum period of 10 years. The purpose of the bond issue is to raise new funds for IFIL in order to refinance its existing debt as part of the strategy undertaken by IFIL to extend the maturities of its debt. The terms of the issue will be established on the basis on market conditions.

IFIL S.p.A. expects to make application for the bonds to be admitted to the Luxembourg stock exchange upon filing of its prospectus; the principal amount of the bonds will be repaid at maturity, except in cases of early redemption.

#### **BUSINESS OUTLOOK**

For the year 2007, IFIL S.p.A. is expected to report a profit.

Taking into account the forecasts formulated by the major holdings, a profit is forecast for the IFIL Group in 2007.

#### **BASIS OF PREPARATION**

The consolidated quarterly report of the IFIL Group at March 31, 2007 has been prepared in accordance with Article 82 of the "Regulations for the Implementation of Legislative Decree 58 of February 24, 1998 on the Activities of Issuers of Securities", as amended by Consob Resolution 14990 of April 14, 2005, in compliance with Annex 3D of the Regulation.

In order to facilitate the analysis of the equity and financial position and the results of operations of the Group, it is IFIL's practice to present financial statements for the period (balance sheet and income statement) prepared by applying the "condensed" consolidation criteria. Such condensed consolidated financial statements are presented along with the annual consolidated financial statements and the interim consolidated financial statements for the first-half of each year. Moreover, the quarterly consolidated data is presented in the condensed format in the quarterly reports at March 31 and September 30 of each year.

In the preparation of the condensed consolidated balance sheet and income statement, the accounting data drawn up in accordance with IFRS by the parent and by the subsidiaries in the "Holdings System" are consolidated line-by-line; the investments in the operating subsidiaries and associates (Fiat, Sequana Capital, Alpitour and Juventus Football Club) are accounted for by the equity method, always on the basis of their accounting data prepared in accordance with IFRS.

Finally, it should be noted that certain valuation procedures, i.e. particularly complex procedures such as the determination of possible impairment losses on non-current assets, are generally completed only at the time of preparation of the annual consolidated financial statements, when all the necessary information is available, except those cases in which impairment indicators require a prompt assessment of possible impairments.

The consolidated quarterly report of the IFIL Group at March 31, 2007 is unaudited.

The following table shows the consolidation and valuation methods used for the investments in subsidiaries and associates.

	% holding in capital stock outstandi			
_	3/31/2007	12/31/2006	3/31/2006	
Subsidiaries of the "Holdings System" consolidated line-by-line				
- IFIL Investments S.p.A.	-	-	-	
- Ifil Investment Holding N.V. (The Netherlands)	100	100	100	
- Ifil Investissements S.A. (Luxembourg)	100	100	100	
- Ifilgroup Finance Ltd (Ireland)	100	100	100	
- Ifil International Finance Ltd (Ireland)	100	100	100	
- Soiem S.p.A. (Italy)	100	100	100	
- Ifil USA Inc	100	100	100	
- Ifil Asia Ltd (Hong Kong)	100	100	100	
- Ifil New Business S.r.l. (Italy) (a)	100	100	100	
- Eufin Investments Unlimited (United Kingdom)	100	100	100	
Operating companies accounted for by the equity method				
- Fiat Group	28.59	28.60	28.28	
- Sequana Capital Group	48.97	48.88	52.78	
- Cushman & Wakefield Group (b)	71.52	-	-	
- Alpitour Group	100	100	100	
- Juventus Football Club S.p.A.	60	60	60	
Investments accounted for at fair value (c)				
- Intesa Sanpaolo S.p.A.	2.45	4.96	4.97	
- SGS S.A.	13.74	13.16	-	
Other investments				
- Gruppo Banca Leonardo S.p.A. (d)	9.43	9.43	-	
- Turismo&Immobiliare S.p.A. (e)	25	25	25	
- Subsidiaries of the "Holdings System" in liquidation and others	-	-	-	

<sup>(</sup>a) Dormant company.
(b) The investment was acquired on March 30, 2007.
(c) Based on the market price at the end of the year with the unrealized gain or loss recognized in equity.
(d) Accounted for at cost.
(e) Held for sale. The sale is expected to take place in June.

#### CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The condensed interim consolidated **income statement** and **balance sheet** and notes thereto are presented on the following pages.

#### IFIL GROUP - Condensed interim consolidated income statement

The consolidated profit attributable to the equity holders of the company in the first quarter of 2007 amounts to € 87.4 million and increased by € 20.1 million compared to the first quarter of 2006 (€ 67.3 million).

Year		Quarter I			
2006	€ in millions	Note	2007	2006	Change
293.2	Share of the profit (loss) of companies accounted for by the equity method  Net financial income:	1	92.5	69.7	22.8
53.0	- Dividends from investments		0.0	0.0	0.0
(0.7)	- Gains (losses) on the sale of securities		0.0	0.0	0.0
19.2	- Other financial income		1.1	2.3	(1.2)
71.5	Net financial income		1.1	2.3	(1.2)
(23.2)	Net general expenses		(4.2)	(4.6)	0.4
0.2	Other non-current income (expenses)		0.0	0.0	0.0
341.7	Profit before income taxes		89.4	67.4	22.0
(0.2)	Income taxes	•	(2.0)	(0.1)	(1.9)
341.5	Profit attributable to the equity holders of the company		87.4	67.3	20.1

#### IFIL GROUP – Condensed interim consolidated balance sheet

		Balan	ce at	
€ in millions	Note	3/31/2007	12/31/2006	Change
Non-current assets				
Investments accounted for by the equity method	2	3,855.8	3,291.8	564.0
Other financial assets	3	2,659.4	2,563.5	95.9
Property, plant and equipment		13.3	13.2	0.1
Total Non-current assets	;	6,528.5	5,868.5	660.0
Current assets				
Financial assets	6	355.9	857.1	(501.2)
Financial receivables from related parties	6	94.9	0.0	94.9
Cash and cash equivalents	6	8.6	5.7	2.9
Trade receivables and other receivables		47.4	47.2	0.2
Total Current assets	;	506.8	910.0	(403.2)
Assets held for sale		4.3	0.0	4.3
Total Assets	;	7,039.6	6,778.5	261.1
Equity attributable to the equity holders of the company	5	6,373.1	6,222.3	150.8
Non-current liabilities				
Provisions for employee benefits and provisions for other				
liabilities and charges		2.5	2.4	0.1
Bonds and other debt	6	199.2	199.2	0.0
Deferred tax liabilities and other liabilities		53.0	52.6	0.4
Total Non-current liabilities	3	254.7	254.2	0.5
Current liabilities				
Other debt	6	391.1	277.6	113.5
Trade payables and other liabilities		20.7	24.4	(3.7)
Total Current liabilities	;	411.8	302.0	109.8
Total Equity and liabilities	3	7,039.6	6,778.5	261.1

#### NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Share of the profit (loss) of companies accounted for by the equity method

The share of the profit (loss) of companies accounted for by the equity method is  $\in$  92.5 million ( $\in$  69.7 million in the first quarter of 2006). The positive change of  $\in$  22.8 million is due to the higher contribution by the Fiat Group ( $+\in$  62.6 million), which exceeds the lower contributions by the Sequana Capital Group ( $-\in$  24.8 million), the Alpitour Group ( $-\in$  8.5 million) and Juventus Football Club ( $-\in$  6.6 million).

Year	_	Profit (loss)		IFIL's share		
2006	€ in millions	QI 2007	QI 2006	QI 2007	QI 2006	Change
304.6	Fiat Group	358.0	138.0	102.3	39.1	63.2
(15.4)	Consolidation adjustments			0.3	0.9	(0.6)
289.2	Total Fiat Group		_	102.6	40.0	62.6
504.2	Sequana Capital Group	18.2	63.7	8.9	33.7	(24.8)
(494.1)	Consolidation adjustments			0.0	0.0	0.0
10.1	Total Sequana Capital Group		_	8.9	33.7	(24.8)
3.0	Alpitour Group	(16.3) (a)	(7.8) (a)	(16.3)	(7.8)	(8.5)
(8.8)	Juventus Football Club S.p.A.	<b>(4.5)</b> (b)	6.6 (b)	(2.7)	3.9	(6.6)
(0.3)	Other			0.0	(0.1)	0.1
293.2	Total			92.5	69.7	22.8

<sup>(</sup>a) Data for the period November 1 – January 31.

Comments on the operating performance of the companies accounted for by the equity method are described later in the report.

# 2. Investments accounted for by the equity method

Details are as follows:

	Carrying a		
€ in millions	3/31/2007	12/31/2006	Change
Fiat Group	2,711.3	2,610.6	100.7
Sequana Capital Group	592.2	588.8	3.4
Cushman & Wakefield Group	483.5	0.0	483.5
Alpitour Group	53.8	70.4	(16.6)
Juventus Football Club S.p.A.	15.0	17.7	(2.7)
Turismo&Immobiliare S.p.A. (a)	0.0	4.3	(4.3)
Total	3,855.8	3,291.8	564.0

<sup>(</sup>a) Following agreement reached for its disposal, at March 31, 2007, the investment is classified in assets held for sale.

The carrying amount of the investment in Cushman & Wakefield, purchased on March 30, 2007, is accounted for by the equity method at March 31, 2007 which coincides with the cost of purchase (€ 474.3 million) plus estimated transaction costs (€ 9.2 million).

<sup>(</sup>b) Data for the period January 1 – March 31.

#### 3. Other non-current financial assets

Details are as follows:

	Carrying a	mount at		
€ in millions	3/31/2007	12/31/2006	Change	
Other investments				
Intesa Sanpaolo S.p.A.	1,647.3	1,640.3	7.0	
SGS S.A.	959.9	870.0	89.9	
Gruppo Banca Leonardo S.p.A.	46.1	47.0	(0.9) (a)	
Subsidiaries of the "Holdings System" in liquidation and				
others	1.0	1.0	0.0	
Securities				
Ocean Club Méditerranée bonds	5.0	5.0	0.0	
Sundry	0.1	0.2	(0.1)	
Total other non-current financial assets	2,659.4	2,563.5	95.9	

<sup>(</sup>a) The reduction is due to the refund received as a result of the price revision.

The original carrying amount of the investment in SGS is € 387.8 million. In the year 2006 and in the first quarter of 2007, the overall fair value adjustment to the investment totals € 572.1 million.

The original purchase cost of the investment in Intesa Sanpaolo is € 883.4 million. In the years 2005 and 2006 and in the first quarter of 2007, the overall fair value adjustment to the investment totals € 763.9 million.

# 4. Comparison between carrying amounts and market prices of listed investments and other listed financial assets

Details are as follows:

					Market	price at	
	Number of	Number of Carrying amount		March 30, 2007		May 4, 2007	
	shares held	Per share (€)	Total (€ ml)	Per share (€)	Total (€ ml)	Per share (€)	Total (€ ml)
Fiat Group							
- ordinary shares	332,587,447	7.455	2,479.6	18.98	6,312.8	21.68	7,210.5
- preferred shares	31,082,500	7.455	231.7	16.81	522.6	19.54	607.3
		•	2,711.3	-	6,835.4	•	7,817.8
Sequana Capital Group	24,009,482	24.66	592.2	22.76	546.5	22.72	545.5
Intesa Sanpaolo S.p.A.	289,916,165	5.68	1,647.3	5.68	1,647.3	6.19	1,794.6
Juventus Football Club S.p.A	72,560,500	0.207	15.0	1.89	137.1	1.82	132.1
SGS S.A.	1,074,820	893.09	959.9	893.09	959.9	931.49	1,001.2
Ocean Club Méditerranée							
bonds	76,614	65.43	5.0	66.01	5.1	66.00	5.1
Total			5,930.7		10,131.3		11,296.3

### 5. Equity attributable to the equity holders of the company

Details are as follows:

€ in millions	3/31/2007	12/31/2006	Change
Capital and reserves	6,421.6	6,270.8	150.8
Treasury stock	(48.5)	(48.5)	0.0
Total	6,373.1	6,222.3	150.8

The changes during the period are analyzed as follows:

€ in millions	
Equity attributable to the equity holders of the company at December 31, 2006	6.222,3
Fair value adjustment to the investment in Intesa Sanpaolo (+€ 7 million, net of -€ 0.4 million of deferred taxes) and the investment in SGS (+€ 63.7 million)	70,3
Share of translation differences (-€ 8.5 million) and other net changes (+€ 1.6 million) shown in the equity of the companies consolidated and	
those accounted for by the equity method	(6,9)
Profit attributable to the equity holders of the company	87,4
Net change during the period	150,8
Equity attributable to the equity holders of the company at March 31, 2007	6.373,1

At March 31, 2007, IFIL S.p.A. holds, directly and indirectly, the following treasury stock:

	Number of IFIL	% of class	Amou	ınt
	ordinary shares	of stock	Per share (€)	Total (€ ml)
Held by IFIL S.p.A.	12,402,998	1.19	3.68	45.7
Held by the subsidiary Soiem S.p.A.	810,262	0.08	3.41	2.8
Balance at March 31, 2007	13,213,260	1.27	3.67	48.5

During the first quarter of 2007 there were no transactions involving treasury stock.

### 6. Consolidated net financial position of the "Holdings System"

The consolidated net financial position of the "Holdings System" at March 31, 2007 shows a borrowings position of € 130.8 million, a negative change of € 517 million from the cash position at the end of 2006 (€ 386.2 million).

The consolidated net financial position of the "Holdings System" is composed as follows:

3/	31/2006		3/31/2007			12	2/31/2006	
	Non-			Non-			Non-	
Current	current	Total € in millions	Current	current	Total	Current	current	Total
497.2	0.0	497.2 Financial assets	355.9	0.1	356.0	857.1	0.2	857.3
		Financial receivables from related						
0.0	0.0	0.0 parties	94.9	0.0	94.9	0.0	0.0	0.0
3.9	0.0	3.9 Cash and cash equivalents	8.6	0.0	8.6	5.7	0.0	5.7
501.1	0.0	501.1 Total financial assets	459.4	0.1	459.5	862.8	0.2	863.0
(99.7)	0.0	(99.7) Bonds	0.0	(199.2)	(199.2)	0.0	(199.2)	(199.2)
(64.2)	0.0	(64.2) Bank and other debt	(391.1)	0.0	(391.1)	(277.6)	0.0	(277.6)
(163.9)	0.0	(163.9) Total financial liabilities	(391.1)	(199.2)	(590.3)	(277.6)	(199.2)	(476.8)
		Consolidated net financial						
337.2	0.0	337.2 position of the "Holdings System"	68.3	(199.1)	(130.8)	585.2	(199.0)	386.2

Current financial assets amount to  $\le$  355.9 million ( $\le$  857.1 million at the end of 2006) and principally include investments in time deposits, in bonds and in other short-term financial instruments.

Financial receivables from related parties for € 94.9 million refer to the short-term loan made to the subsidiary Cushman & Wakefield on March 30, 2007. The loan earns interest at the weekly Libor plus a spread of 225 basis points.

The negative change of € 517 million during the quarter is due to the following flows:

€ in millions		
Consolidated net financial position of the "Holdings System"		
at December 31, 2006		386.2
Dividends collected from SGS S.A.		13.3
Acquisition of a 71.52% stake in C&W capital		(483.5) (a)
Purchase of 45,364 SGS shares (0.58% of the class of stock)		(39.5)
Other net changes:		
- Other financial income	1.1	
- Net general expenses	(4.2)	
- Other changes	(4.2)	
		(7.3)
Net change during the period		(517.0)
Consolidated net financial position of the "Holdings System"		
at March 31, 2007		(130.8)

<sup>(</sup>a) Including estimated transaction costs of  $\ensuremath{\in}$  9.2 million.

The rating assigned by Standard & Poor's to IFIL's long-term debt is "BBB+", whereas the rating on short-term debt is "A-2", both with a stable outlook.

# OPERATING PERFORMANCE OF THE COMPANIES ACCOUNTED FOR BY THE EQUITY METHOD



(30.45% of ordinary capital stock and 30.09% of preferred capital stock)

The consolidated results of the Fiat Group in the first quarter of 2007 can be summarized as follows:

€ in millions	Quarter I		Change	
	2007	2006	Amount	%
Net revenues	13,676	12,556	1,120	8.9
Trading profit	595	323	272	84.2
Operating result	595	323	272	84.2
Net result for the period	376	151	225	149.0
Net result attributable to equity holders of the parent	358	138	220	159.4

€ in millions	3/31/2007	12/31/2006	Change
Total assets	58,662	58,303	359
Net debt	(11,622)	(11,836)	214
Group interest in stockholders' equity	9,715	9,362	353
Employees at period-end (number)	174,602	172,012	2,590

The Fiat Group has **Net revenues** of € 13,676 million in the first quarter of 2007, up 8.9% from the same period of 2006. The improvement is mostly attributable to the very positive contributions of the Automobiles businesses and Iveco.

With revenues of  $\in$  6,824 million, the **Automobiles** businesses grew by 11.2% from the first quarter of 2006. All the Sectors contributed to this positive performance: a steady growth in Fiat Group Automobiles' sales volumes drove Sector revenues to  $\in$  6,302 million, up 10.2% from the first quarter of 2006; revenues increased by 20.2% at Ferrari and 38% at Maserati.

In the first quarter of 2007, **Agricultural and Construction Equipment (CNH)** has revenues of € 2,691 million (+1.5% with respect to the first quarter of 2006). In US dollar terms, revenues increased by 10.6% as a result of a more favorable mix and better pricing.

With revenues of € 2,487 million, **Iveco** records a significant improvement (+20.1%) from the first quarter of 2006 due to a sharp increase in sales volumes and higher pricing.

In the first quarter of 2007, the **Components and Production Systems** businesses record revenues of € 3,244 million; the slight increase (+1.2% with respect to the first three months of 2006) reflects diverging performances across the various Sectors. Revenues increased by 8.2% at Fiat Powertrain Technologies and by 2.7% at Magneti Marelli (+7.4% on a comparable scope of operations). Teksid revenues decreased by 18.5%, partly due to the sale at the beginning of March 2007 of Meridian Technologies, a company operating in the Magnesium business (-10% on a comparable scope of operations); a sharp decline was recorded by Comau (-25.2%), which was impacted by the industry's structural decline.

The following table illustrates the components of net revenues broken down by Sector:

_		Quarter I	
€ in millions	2007	2006	%
Automobiles (Fiat Group Automobiles, Maserati, Ferrari)	6,824	6,139	11.2
Agricultural and Construction Equipment (CNH-Case New Holland)	2,691	2,652	1.5
Trucks and Commercial Vehicles (Iveco)	2,487	2,071	20.1
Components and Production Systems (FPT, Magneti Marelli, Teksid, Comau)	3,244	3,204	1.2
Other businesses (Publishing and Communications, Holding Companies and			
other Companies)	333	358	-7.0
Eliminations	(1,903)	(1,868)	n.s.
Net revenues	13,676	12,556	8.9

In the first quarter of 2007, **Trading profit** of the Fiat Group amounts to € 595 million, a sharp increase from the € 323 million trading profit of the same period of 2006. A significant contribution came from the Automobiles businesses, with Fiat Group Automobiles reporting an increase of € 135 million (trading profit was also positively impacted by a nonrecurring gain net of nonrecurring expenses of approximately € 40 million), and Iveco, whose trading profit more than doubled to € 150 million. Positive performance was also posted by CNH whose trading profit rose by € 52 million (+38%) to € 189 million. In the Components and Production Systems businesses, the improvements reported by Fiat Powertrain Technologies, Magneti Marelli and Teksid were offset by higher losses at Comau, a Sector that is currently undergoing a restructuring process. Excluding the impact of Comau, the trading profit of the Components and Production Systems businesses would have improved by € 21 million. Losses at Other Businesses were € 34 million higher than in the same period of 2006.

The following table illustrates the components of trading profit broken down by Sector:

	Quarter I			
€ in millions	2007	2006	Change	
Automobiles (Fiat Group Automobiles, Maserati, Ferrari)	222	49	173	
Agricultural and Construction Equipment (CNH-Case New Holland)	189	137	52	
Trucks and Commercial Vehicles (Iveco)		70	80	
Components and Production Systems (FPT, Magneti Marelli, Teksid, Comau)	83	82	1	
Other businesses (Publishing and Communications, Holding Companies and				
Other Companies)	(49)	(15)	(34)	
Trading profit	595	323	272	
Trading margin (%)	4.4	2.6		

In the first quarter of 2007, **Trading profit** amounts to € 595 million, a sharp increase of € 272 million from the € 323 million trading profit of the same period in 2006.

**Net gains** on the disposal of investments amount to € 44 million in the first quarter of 2007 (net gain of € 2 million in the first three months of 2006) and include the gain of € 42 million realized upon final disposal of Ingest Facility. With regard to the disposal of Meridian Technologies, a net loss of € 29 million was recognized in the consolidated financial statements at December 31, 2006.

In the first quarter of 2007, **Restructuring costs** total € 15 million and relate primarily to Comau. In the first three months of 2006, restructuring costs totaled € 3 million.

**Other unusual income (expenses)** in the first quarter of 2007 consists of net expenses of € 29 million, which include costs of € 24 million incurred in connection with the reorganization and rationalization of the Group's suppliers. There was net unusual income of € 1 million in the first quarter of 2006.

**Net financial expenses** total € 57 million in the first quarter of 2007, compared to net expenses of € 135 million in the same period of 2006. The improvement mainly reflects the lower net

industrial debt of the Group and financial income of  $\leqslant$  91 million arising from the equity swap agreements on Fiat shares entered into to hedge stock option plans ( $\leqslant$  33 million in the first quarter of 2006). The financial component of costs for pension plans and other employee benefits totals  $\leqslant$  43 million in the first quarter of 2007, compared to  $\leqslant$  40 million in the same period of 2006.

The **Result from investments** in the first quarter of 2007 consists of a profit of  $\in$  36 million, down by  $\in$  8 million from the first quarter of 2006, when there was a profit of  $\in$  44 million which included the release to income of a provision of  $\in$  15 million for which the risk, originally made in connection with an investment in China, no longer subsisted.

**Income before taxes** totals  $\in$  574 million in the first quarter of 2007, against an income of  $\in$  232 million in the same period a year ago. The  $\in$  342 million improvement is due to the increase of  $\in$  272 million in the operating result, and lower net financial expenses of  $\in$  78 million, while investment income declined by  $\in$  8 million.

**Income taxes** total € 198 million in the first quarter of 2007, € 44 million of which for IRAP and € 3 million for prior years' taxes. The tax charge (excluding IRAP) for the period, amounting to € 151 million, increased with respect to the same period of 2006 due to improved results, mainly of companies outside of Italy. In the first three months of 2006, income taxes amounted to € 81 million, € 38 million of which for IRAP.

For the year 2007, the Fiat Group confirms its target of net income of close to € 1.8 billion.



(48.88% of capital stock through Ifil Investissements)

The highlights of the consolidated results of the Sequana Capital Group in the first quarter of 2007 are as follows:

	Quarter I		Change	
€ in millions	2007	2006	Amount	%
Netsales	1,037	1,021	16	1.6
Trading profit	24.8	21.4	3.4	15.9
Profit before nonrecurring items	13.6	10.5	3.1	29.5
Profit attributable to the equity holders of the company	18.2	63.7	(45.5)	n.s.

With the scenario of the sector still featuring excess production capacity and continuous pressure on sales prices, Sequana Capital reports an increase in the trading profit in the first quarter of 2007 of 15.9% and profit before nonrecurring items higher by 29.5% compared to the quarter ending March 31, 2006. In fact, the group has partly offset the market weakness by an increase in the prices of certain products and by higher volumes in countries or in sectors displaying strong growth.

The profit attributable to the equity holders of the company is € 18.2 million compared to € 63.7 million in the quarter ending March 31, 2006 which had included the profit of SGS and the nonrecurring income associated with the sale of the Legg Mason securities.

It should be noted that on April 26, 2007, the First Instance of the European Court announced a reduction in the "DG IV" sanctions as a result of which € 52.5 million of the provision set up in prior years will be released to income.

As for Arjowiggins, the result in the first half of 2007 should increase slightly in comparison with the first half of 2006, although to varying degrees across all segments of business. With regard to Antalis, the first half of 2007 should similarly show a profit thanks to a more favorable scenario in the sector of office paper and the expansion of growth in certain countries.

On a comparable consolidation basis, the six-month results of Sequana Capital should record an increase over the same period of 2006.



(71.52% of capital stock through Ifil Investissements)

C&W is headquartered in New York, where it was founded in 1917, and is the world's pre-eminent privately held services firm. It is present in 55 countries across the globe with 201 offices and 12,000 employees. In 2006, consolidated revenues totaled \$1.5 billion, an increase of 23% over the prior year, an EBITDA of \$119 million and a consolidated profit of \$40 million.

The C&W board of directors is currently composed of Carlo Sant'Albano, Alessandro Potestà, Michael Bartolotta and Pierre Martinet from the IFIL Group and Bruce Mosler, John Cushman and John Santora, managers from C&W.

C&W provides real estate services to 75% of the Fortune 500 and has a diverse customer base. C&W offers a complete range of services for the real estate sector, split into four main areas of activity: Transaction Services – tenant and landlord representation in office, industrial and retail estate; Capital Markets – property sales, investment management of properties, investment banking and valuation services; Client Solutions – real estate strategies and related services to large corporations and property owners and Consulting Services – business and real estate consulting.

In 2006, C&W negotiated more than \$32 billion in leasing transactions and approximately \$50 billion in property sales. C&W has valued over \$500 billion of property in 2006 and is the most important Group in the world in property valuations. The firm has more than 430 million square feet of property under management, making it one of the largest global property managers. In 2005, C&W launched its "Fast Forward" growth strategy to restructure its business, diversify its services and expand its geographic reach. Its strategy is focused on extending C&W's business in Europe and in the Asia-Pacific region with the aim of generating 50% of its revenues from outside the United States by 2011, and on increasing its presence in the investment services sector.

In the past two years C&W has consolidated its position in Mexico by taking full control of its operation there, acquired its Russian and Canadian market leader affiliates, respectively Stiles & Riabokobylko and Royal LePage, and announced plans to open an office in Finland. The company is also continuing to expand in India, China and throughout Asia.

The United States remains a core market and continues to present opportunities: the top five real estate service providers, including C&W, control only 14% of the \$23 billion United States commercial property services market affording plenty of scope for growth.



(100% of capital stock)

The consolidated results of the Alpitour Group in the first quarter of 2007 can be summarized as follows:

	Quarter	I	Change	
€ in millions	2007	2006	Amount	%
Net sales	166.2	156.5	9.7	6.2
Loss from ordinary operations	(17.8)	(21.2)	3.4	-16.0
Loss attributable to the equity holders of the company	(16.3)	(7.8)	(8.5)	n.s.

€ in millions	1/31/2007	10/31/2006	Change
Equity attributable to the equity holders of the company	53.8	71.2	(17.4)
Consolidated net financial position	(108.6)	(29.1)	(79.5)

In order to be able to correctly interpret the results for the period, the very highly seasonal nature of the Group's business should be taken into consideration since revenues are principally concentrated in the summer season while structure costs are basically incurred regularly throughout the course of the year.

The start of the fiscal year 2006/2007 is bearing out the signs of recovery seen during the course of the fiscal year 2005/2006. This is taking place despite the persisting slightly-lower-than-anticipated demand to Egypt and Mediterranean Africa destination points in general, which continue to be hurt, although to a lesser degree, by the uncertainty and political turmoil in the Middle East, hence influencing clients' vacation preferences.

The first months of the fiscal year recorded a good trend in sales owing to the holidays and Christmas vacation periods which also continued into January, especially for long-haul destinations (especially the Maldives and Africa).

In this scenario, the Alpitour Group ended the first quarter of 2006/2007 with consolidated net sales of € 166.2 million, up approximately 6.2% compared to the same period of 2005/2006. The aviation, hotel and tour operating divisions were the biggest contributors to the growth in consolidated sales of the Group.

The improvement in the loss from ordinary operations from a loss in the first quarter of 2005/2006 of  $\in$  21.2 million to a loss of approximately  $\in$  17.8 million in the first quarter of 2006/2007 is basically due to lower costs for services. This was achieved by adopting policies to rationalize direct costs and render them more flexible and putting into place sales policies to emphasize margins which was offset in part by the negative effect of higher accruals to the provision for the impairment of receivables.

The consolidated loss for the quarter attributable to the equity holders of the company is € 16.3 million compared to a loss of € 7.8 million in the first quarter of 2005/2006. The difference is entirely due to the significant gains recorded in the prior year as a result of the sale of the "Club El Mandarin" hotel resort (€ 13.9 million). In fact, excluding this nonrecurring transaction and taking into account the related tax effect, the consolidated loss attributable to the equity holders of the company in the first quarter ending January 31, 2007 would have recorded an improvement of € 3.1 million compared to the corresponding period of the prior year.

The consolidated net financial position at the end of the quarter is a borrowings position of € 108.6 million compared to a borrowings position of € 29.1 million at October 31, 2006.

As regards the outlook for the entire year, sales in the second quarter are confirming the positive trend of the first few months and allow the group to look forward with optimism to the prospects for the full-year 2006/2007 which, despite significant investments, should consolidate the recovery in margins recorded during the year 2005/2006.

From the standpoint of operations, the rest of this year will feature a further expansion of the Group's presence in Italy (also at the incoming level), the launch of new destinations (Madagascar), products and services with a strong innovative content and the development and start of sales channels directly targeting the end customer.



(60% of capital stock)

The following data presented and commented on is taken from the accounting data drawn up in accordance with IFRS.

	Quarter III	Change		
€ in millions	<b>2006/2007</b> (a) 2005	5/2006 (a)	Amount	%
Operating revenues (b)	39.1	75.3	(36.2)	-48.1
Operating income (loss)	(2.7)	12.3	(15.0)	-122.0
Net income (loss)	(4.5)	6.6	(11.1)	n.s.
€ in millions	3/31/2007	6/30/20	006	Change
01 1 1. 1	0= 4		4.0	400

€ in millions	3/31/2007	6/30/2006	Change
Shareholders' equity	25.1	14.2	10.9
Net financial position	(59.2)	(12.9)	(46.3)

<sup>(</sup>a) Since Juventus F.C.'s fiscal year ends on June 30 of every year, and in view of the highly seasonal nature typical of this sector, the data presented cannot represent the basis for a full-year projection.

In the first quarter of 2007 (the third quarter of the fiscal year 2006/2007), Juventus recorded operating revenues of  $\leqslant$  39.1 million. This is a reduction of 48.1% compared to the first three months of 2006, mainly as a result of the team's relegation to Serie B and its absence from playing in the UEFA Champions League. As a result, there was a decrease in revenues from games, radio and television rights and media income and revenues from sponsorships and advertising.

Conversely, income from the management of players' registration rights increased by € 1.6 million due to the effect of higher gains on the sale of players' registration rights during the second stage of the Transfer Campaign.

Operating costs, equal to € 33.8 million (compared to € 49.8 million in the first quarter of 2006), decreased by 32.1% owing to a policy to reduce costs for external services and for registered company players (definitive sales and temporary transfers of players' registration rights during the stages of the Transfer Campaign).

The operating loss in the third quarter of fiscal year 2006/2007 is  $\leq$  2.7 million compared to operating income of  $\leq$  12.3 million in the corresponding period of the prior year.

The amortization charge for the period of  $\in$  6.5 million is lower than the  $\in$  13 million recorded in the period January to March 2006 not only due to the effect of the investments and disposals made during the 2006/2007 Transfer Campaign but also because of the early renewal of the contracts of some players.

The net loss for the third quarter of the fiscal year 2006/20007 is € 4.5 million, compared to a net income of € 6.6 million in the same period of the prior year.

Shareholders' equity at March 31, 2007 amounts to € 25.1 million. This is an increase compared to € 14.2 million at June 30, 2006 due to the net income for the period, whereas the net financial position is a borrowings position of € 59.2 million compared to a borrowings position of € 12.9 million at June 30, 2006.

<sup>(</sup>b) Includes the income from players' registration rights.

As for the major events during the quarter, on April 20, 2007, the shareholders' meeting of Juventus approved a capital increase of approximately € 104.8 million proposed by the board of directors on March 14, 2007 in order to fund the company's medium-term development plan. The capital increase will be launched in May, once authorization is received from Consob.

Finally, the board of directors of Juventus, having taken note of UEFA's April 18, 2007 decision to assign the organization of the 2012 European Championship to Poland and the Ukraine, believes that a careful reflection on the work to be done on the Stadio delle Alpi is in order and charged the CEO of the company to explore the appropriate initiatives.

Turin, May 14, 2007

On behalf of the Board of Directors
The Chairman
Gianluigi Gabetti